

## Leadership Bibliography

### Articles

#### Articles:

#### Leadership Strategies

*What Makes a Leader?*

Daniel Goleman, Harvard Business Review

*Primal Leadership: The Hidden Driver of Performance*

Daniel Goleman, Richard Boyatzis, Annie McKee, Harvard Business Review

*Building a Leadership Brand*

Dave Ulrich and Norm Smallwood, Harvard Business Review

*What Makes an Effective Executive*

Peter Drucker, Harvard Business Review

#### Career Management/Development Strategies

*Managing Your Boss*

John Kotter, Harvard Business Review

*Recharge Your Career*

Harvard Business Review Collection

Includes Peter Drucker's seminal article entitled *Managing Yourself*

*The Power of a Development Plan*

Robert A Stringer, Randall S.Cheloha, Human Resource Planning

*Managing Oneself*

Peter Drucker, Harvard Business Review

*Creating the Intrapreneur: The Search for Leadership Excellence 1st Edition*

Victoria C. DePaul

#### Decision Making/ Leadership Strategies

*The Seasoned Executive's Decision-Making Style*

Kenneth Brousseau, Michael Driver, Gary Hourihan, and Rikard Larsson

*Who Has the D?: How Clear Decision Roles Enhance Organizational Performance*

Paul Rogers and Marcia Blenko

#### Building a Team

*What Google Learned in Its Quest for the Perfect Team*

Charles Duhigg – NY Times February 25, 2016

Note: Visit <http://harvardbusinessonline.hbsp.harvard.edu> to order online versions of HBR articles.

## **Books:**

### **Creating a Culture of Accountability/Managing Cultural Change**

*Journey to the Emerald City*  
Roger Connors, Tom Smith

### **People Skills, Interpersonal Skills, Communication Skills, Motivational Skills, Adaptive Skills**

*Leadership Through People Skills*  
Victor Buzzotta, Robert Lefton

### **New job/promotion, Team building**

*You're in Charge – Now What? The Eight Point Plan*  
Thomas J. Neff, James M. Citrin

### **Organizational Capital, Quiet Leaders**

*Leading Quietly*  
Joseph L. Badaracco

*Why the Mighty Fall*  
Jim Collins

### **Organizational Performance, Organizational Culture, Level 5 Leadership**

*Good to Great*  
Jim Collins

*Built to Last*  
Jim Collins

*Great by Choice*  
Jim Collins

*The Advantage: Why Organizational Health Trumps Everything in Business*  
Patrick Lencioni

*Beyond Performance: How Great Organizations Build Ultimate Competitive Advantage*  
Scott Keller and Colin Price

### **Leadership Derailers**

*Why CEOs Fail*  
David L. Dotlich and Peter C. Cairo

### **Constructive/Destructive Tension, Change, Trust, High Performance**

*Making Common Sense Common Practice*  
Victor Buzzotta, Robert Lefton, Ann Beatty, Alan Cheney

*A Sense of Urgency*  
John Kotter

## **Organizational Capability, Competitive Anchors, Bottom Line Results**

*Results Based Leadership*

Dave Ulrich, Jack Zenger, Norm Smallwood

## **Motivation/Empowerment/Generational Differences**

*Getting Them to Give a Damn*

Eric Chester

*The Trophy Kids Grow Up*

Ron Alsup

*Why Can't We Get Anything Done Around Here*

Robert Lefton and Jerome Loeb

*Management Time: Who's Got the Monkey*

William Oncken Jr. and Donald Wass, Harvard Business Review

## **Leading Change – Transforming Organizations**

*Leading Change*

John Kotter

*The Leadership Code*

Dave Ulrich and Norm Smallwood

## **Dealing with Ambiguity/Leading through Uncertainty**

*The Future of Leadership: Riding the Corporate Rapids Into the 21<sup>st</sup> Century*

Randall P. White, Phillip Hodgson, Stuart Crainer

*Relax, It's Only Uncertainty*

Randall P. White and Phillip Hodgson

*Managing the Unexpected*

Weick and Sutcliffe

## **Continuous Learning, Developing Leadership Bench Strength**

*The Leadership Machine \*\*\*\*\**

Michael Lombardo, Robert Eichinger

## **Developing Yourself/Learning From Experience**

*Lessons of Experience*

Morgan McCall

*Power of Full Engagement*

Loehr and Schwartz

*Triggers*

Marshall Goldsmith

## **Managing Conflict/Difficult Conversations/Confronting Others**

*Crucial Conversations: Tools for Talking When Stakes are High*  
Kerry Patterson, Joseph Grenny, Ron McMillan, Al Switzler

*Difficult Conversations*  
Bruce Patton

*Leadership Secrets of Attila the Hun*  
Wes Roberts

*Fierce Conversations: Achieving Success at Work and in Life One Conversation at a Time*  
Susan Scott

## **Understanding Cultural Differences**

*Kiss, Bow, Or Shake Hands*  
Terri Morrison and Wayne A. Conaway

*The Cultural Intelligence Difference*  
David Livermore

## **Selection Strategies/Interviewing Skills**

*Interviewing Right: How Science Can Sharpen Your Interviewing Accuracy*  
George Hallenback and Robert Eichinger

## **Networking Skills**

*Never Eat Alone*  
Keith Ferrazzi

## **Influencing, Persuasion, Selling**

*How to Win Friends and Influence People*  
Dale Carnegie

*Dimensional Selling Skills*  
Victor Buzzotta, Robert Lefton

## **Emotional Intelligence**

*Emotional Intelligence*  
Daniel Goleman

## **Decision-Making Strategies**

*The New Rational Manager*  
Kepner and Tregoe